

**Delaware County Historical Association Board Meeting
Friday September 8, 2017 10:00am**

Present: Barbara Coleman, Peggy Kearney, Tom Kendall, Dick Meyer, Kay Parisi-Hampel (arrives 10:11am), Ginny Sanford, Roy Scrimshaw, Mike Wood and Tim Duerden. Guest: Bryan Boyer from Delaware National Bank. Minutes taken by Angela Gaffney.

Absent:

Welcome Ed Griswold & partner (Legacy planners)

Ed and Patricia introduce themselves. Ed gives a brief overview of how he came to the area and discovered DCHA. The first function he came to was the Enchanted Evening. He enjoyed looking around the house and site. Would like to help DCHA. Favorite quote "You can make a living from what you get but you can make a life with what you give." Tim asked Ed to describe their profession/business. They are a Financial Planning Firm and Registered Investment advisors. They have a joint practice in Danbury, CT; Pauling, NY and just opened a satellite office in Delhi.

(10:11am) Kay arrives

They have 200 clients, are fully licensed in security and insurance. They take a planning first perspective. Dick asks what can they do for DCHA. Ed explains people generally don't gift (donate) unless they feel they are ok, the family is ok and their heirs are ok. Hand-outs passed around. Ed explains the planning process. Different ways to give. Patricia asks how DCHA gets new members. If you purchase mailing list, Patricia says they have a marketing department, could ask them for suggestions on how DCHA could reach out to potential members. Tim asks what it would cost DCHA. Ed says nothing. Dick says he would like to discuss this as a board and will contact them if DCHA is interested.

10:40am Ed and Patricia leave

Roy sorry he missed Bryan Boyer last meeting. Dick explains they wanted to wait to have the whole board together to discuss how we are invested to receive income. Would like to change that to have some reinvested. Looking at the long term. Roy will go talk to Brian and report back to the board.

I. Review of August 2017 minutes

Peggy makes a motion to accept the minutes. Mike seconds. All in favor.

II. Committee Reports

Collections – no report

Physical Plant – Tim reports: **HVAC & Security system** – he is waiting to hear from Tianaderrah. Mr. Gipson from Tianaderrah meet with Tim last week and has promised the money to put in a new HVAC system and upgrade the security system.

Programs, Publications & Exhibits – Tim reports: **Anti-Rent book** - expecting the books to arrive today. Mike says he can ask the Sidney Library if they would sell

some for DCHA. **DHS items** – Angela picked up the items loaned to the Delhi Historical Society for the summer. They were very happy with the collaboration.

Public Relations – Newsletter with the calendar when out. *Daily Star* profile – had an insert on Delaware County. Highlighted DCHA. It has brought a lot of people in.

Finance – Roy reports: the bus tour made money. The reenactment broke even.

As of September 8 we have \$27,695 in our general checking account

Investments @ DNB Roy, Dick and Mike are happy with how DCHA's accounts are invested. Discussion on putting something in the newsletter about legacy planning. Discussion on Frisbee Evening trying to get sponsors. Where to get a list of businesses we might be able to approach. Peggy suggests each board member come next meeting with a list of businesses they think would be good to ask to be sponsors for DCHA events. Tim reports he does send out letters to businesses asking them to sponsor Frisbee Evening. Peggy suggests putting the businesses on the membership list so they get the newsletter. Barbara suggests putting a thank you to the businesses in the newsletter for sponsoring DCHA events.

III. Director's Report

Fall bus trip – September 28th we are going to Fort Ticonderoga. There are only 3 seats left. Filling up fast. Dick asks if we can get a guarantee or money back if the cruise is cancelled.

Apples presentation – tomorrow September 9th Ann DuBois is presenting her book Apples of New York.

Quilt show – Delaware Town and Country Quilters are putting on their biennial quilt show next weekend September 16th & 17th. The quilt guild comes in and covers everything in the galleries.

October the RV's are coming.

Auto rally – will only be one day, Sat. September 23rd. IT will start in Kingston and come through Delhi and end in Unadilla. DCHA has acted as the 501(c)3 for Robert to raise money.

IV. Old Business

Roy asks if we got any reply from the DPW on the letter we sent. Tim reports not directly, but he heard they received it.

V. New Business

Awards of Merit – will be presented at the Annual Meeting November 5th. Tim has sent out a Press Release and e-mails asking for nominations. We got one nomination. Hoping to get more nominations that can be decided on at the next meeting.

11:40am Dick asks to go into Executive Session.

12:05pm. Meeting ended.

Next Board Meeting: Friday October 13, 2017 @ 10am